



Comparison between Swiss and German training models  
and how the Swiss training industry attracts instructors



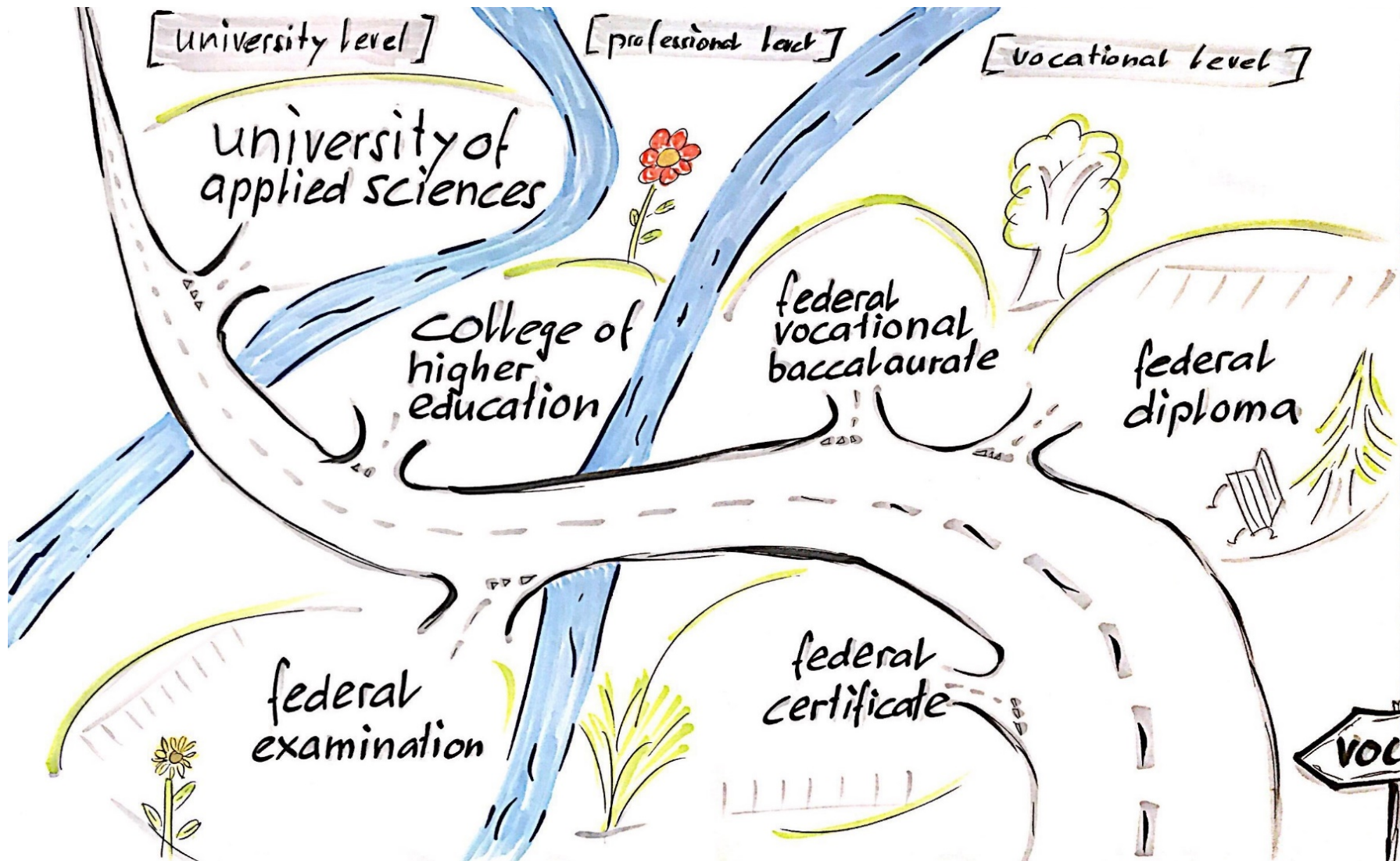


Swiss training models and how we attracts instructors



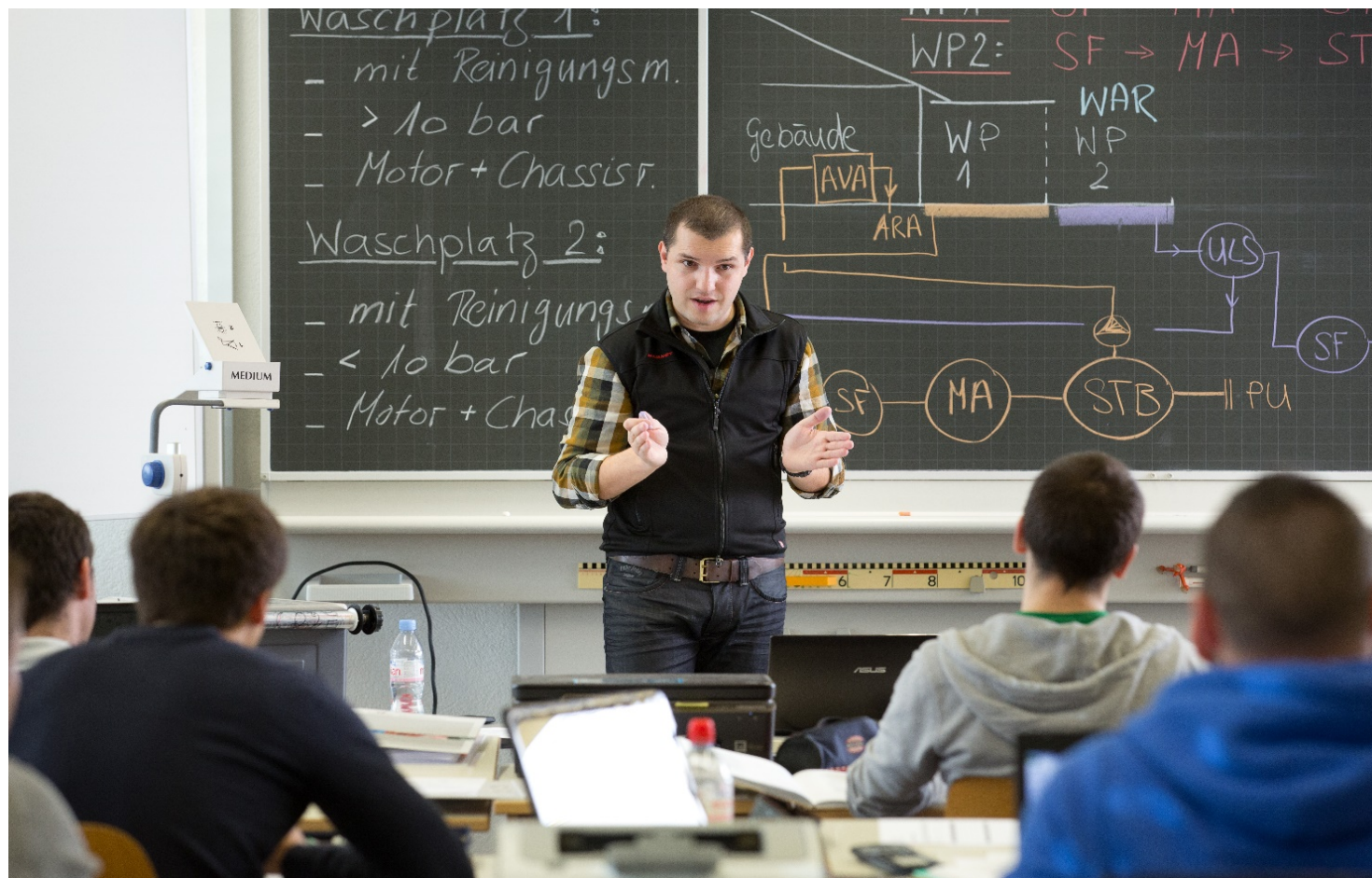














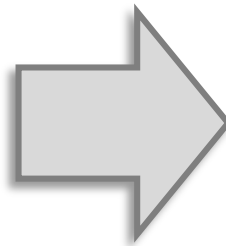






The only way to acquire ability is by doing things yourself

**From subject-oriented schooling  
and training...**



**... to activity-oriented schooling and  
training**

































## Instructor Sandra



- 4-year apprenticeship as a heating designer
- Further studies leading to TS Technician
- Instructor with Swiss Federal Diploma of Higher Education
- Practical experience at various companies from 1990 to 2010
- suissetec instructor since 2011

## Instructor Sebastiano



- 3-year apprenticeship as a plumbing installer
- 1-year apprenticeship as a plumbing designer
- Further studies leading to TS Plumbing Technician
- BVD sprinkler planner course
- Project management program
- Instructor with Swiss Federal Diploma of Higher Education
- suissetec instructor since 2012





**WE,  
THE INSTALLERS.**

**Thank you!**

